

**Social
Innovation (+)
Initiative**

Info Session of the Call 'Innovative Approaches Tackling Long-Term Unemployment'

28 May 2024, 10:00 (CET)



**Funded by
the European Union**

European Commission policies on LTU

Lars Engsted

DG EMPL. B1, European Commission



The Council Recommendation on long-term unemployment

- Encouraging registration
- Individual in-dept assessment (Single Point of contacts)
- Providing Job Integration Agreements
- Facilitating stakeholder cooperation

Monitoring implementation

- Specific LTU Indicator framework
 - Aggregate indicators
 - Direct monitoring (output)
 - Follow-up monitoring (sustainability)
- Thematic reviews
 - Horizontal conclusions
 - Country-specific conclusions
- European Semester

New political impetus

- Exploratory needs
 - Mapping
 - In-depth analyses
 - EU policy implications
- EU Funding
 - Call for proposal
 - European Social Fund +

**Social
Innovation (+)
Initiative**

Towards zero long-term unemployment in the EU: Job guarantees and other innovative approaches

Jörg Markowitsch and Ágota Scharle

Thematic experts of the CoP Employment, Education and Skills



**Funded by
the European Union**

Background information

- **significant increase in long-term unemployment** after 2008-2009 financial crisis, affecting over 12 million individuals by 2014
- despite stabilization efforts (Green Deal, Next Generation EU, etc) LTU has persisted
- **European Committee of the Regions called for innovation** by local authorities, e.g. 'zero long-term unemployment' areas and the 'job guarantee' initiative
- zero LTU projects aim to **redirect cost of unemployment benefits toward job creation** in local community, offer livelihood and social inclusion



Michael Schmidt

It's almost impossible to take part in social life on unemployment benefit. You don't always want to be invited.

Source: [SBI Germany](#), Image: Ina Schoenenburg/ OSTKREUZ

Introduction to the Study

Objectives and Scope of the Report

- map Zero LTU / job guarantee initiatives in EU-27
- comparative analysis of major recent experiments in Austria, Belgium, France, Germany, the Netherlands

Research Methodology

- literature review
- online survey in autumn 2023 among ESF+ Social Innovation+ Initiative CoP members, and
- interviews with key individuals in Zero LTU and job guarantee initiatives

Published by ESFA

- <https://www.esf.lt/data/public/uploads/2024/03/study-on-job-guarantees-initiatives-in-europe-2024-03-06.pdf>



Nicolas Devaux

Getting involved [in the project], I met some of my neighbours for the first time, despite living in this neighbourhood for over thirty years. This shows the deep social isolation that can happen when unemployed.

Source: [TZCLD France](#)

Table 1

Typology of job creation schemes for the long-term unemployed

	Basic income	Job guarantee	Community job offer	Public works	'Transit' employment*
	No job offered	Includes a job offer			
Main/ distinguishing objective	To provide secure income	To ensure inclusion/ meaningful contribution to the community	To ensure inclusion/ meaningful contribution to the community	To activate benefit recipients/ demonstrate commitment to curbing misuse of benefit system	To return to the primary labour market
Link to LTU	Not necessarily linked to LTU	Reduce LTU	Reduce LTU	Reduce LTU	Reduce LTU
Entry rules	Automatic (voluntary in pilots)	Voluntary	Voluntary	Obligatory for benefit recipients	Voluntary or part of benefit conditions**
Focus of matching	None	Job is found/ created for the client	Clients are recruited for a job	Clients are recruited for a job	May vary by scheme
Motivation approach	None	Mentoring or coaching	Mentoring or coaching	Sanctions, loss of benefit	Mentoring or coaching
Upskilling element	None	Restore work habits and motivation	Restore work habits	Restore work habits	Strengthen skills that are needed in regular jobs

Source: Authors.

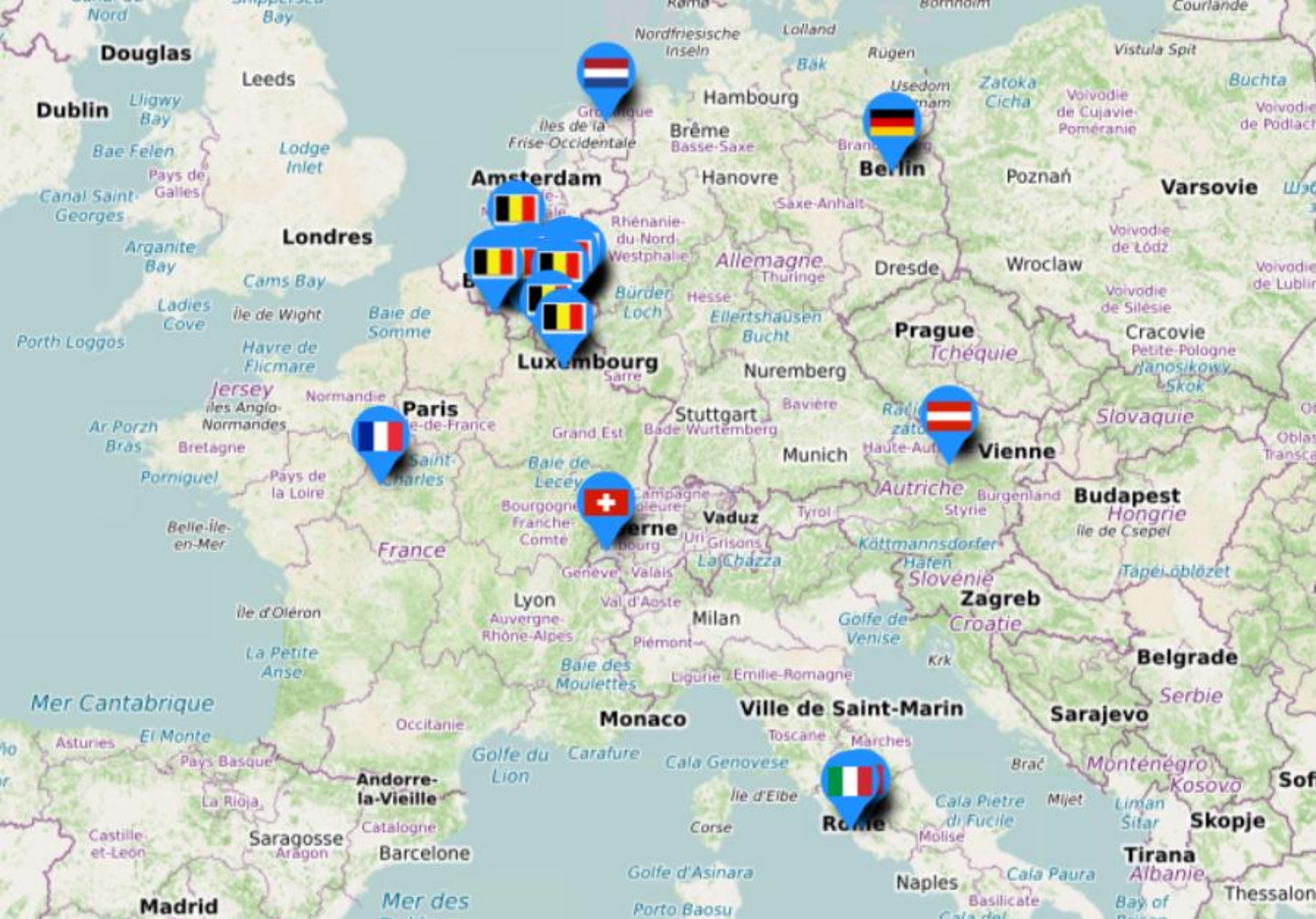
Table 2

Examples for job creation for the long-term unemployed

	Basic income	Job guarantee	Community job offer	Public works	'Transit' employment
Jobs and focus of matching	No job offered	Includes a job offer			
		Job is found/ created for the client	Clients are recruited for a job	Clients are recruited for a job	May vary by scheme
Main objective	To provide secure income	To ensure inclusion/ meaningful contribution to the community	To ensure inclusion/ meaningful contribution to the community	To activate benefit recipients/ reduce social tension	To return to the primary labour market
Examples	Basic Income experiments (FI)* Basic Income pilot project (DE)**	TZCLD (FR) TZCLD (BE) TADZ (IT) MAGMA (AT) Berlin Solidary Basic Income (DE)**	Basisbaan (NL)	Kinofelis (EL) Start programme (HU)	Emprega-TE (PT) Work Ability Prog. (FI) Support for Long-term Unemployed (LT) Integration subsidy (AT)

Source: Authors.

- * The Finnish experiment was a partial basic income, as it corresponded to the net monthly amount of the basic unemployment allowance and the labour market subsidy provided by Kela (the Social Insurance Institution of Finland).
- ** In the Finnish experiment, participants were randomly selected from the unemployed population; in the German experiment, participants were randomly selected from a pool of applicants, and jobs are not tailored to individual abilities or needs.
- *** Note that despite its name, the Berlin Solidary Basic Income is not designed as a classic basic income scheme



**TERRITOIRES
ZÉRO CHÔMEUR
DE LONGUE
DURÉE**

<https://www.tzcl.d.fr/making-employment-a-right-a-universal-battle/>

Overview of selected initiatives in EU-27

2016 – *today*

‘Territoires Zéro Chômeur de Longue Durée’ (TZCLD) in France

To avoid social costs of long-term unemployment, eliminate long-term unemployment in defined territories and provide job guarantee for all, to make communities more livable,



2019 – 2025

‘Solidary Basic Income’ (SBI) in Germany

To prevent the perpetuation of long-term unemployment, especially for those who are not included in existing measures.



2020 – 2024

‘Morienthal Job Guarantee Pilot’ (MAGMA) in Austria

To eradicate LTU in the municipality and thereby improve economic and social situation.



Overview of selected initiatives in EU-27

2020 – 2023

‘Basisbaan’ in the Netherlands

To reduce reliance on welfare benefit, ensure social integration and create (permanent) job opportunities.



2023 – 2026

‘Territoires Zéro Chômeur de Longue Durée’ (TZCLD) in Belgium

To avoid social costs of long-term unemployment, eliminate long-term unemployment in defined territories and provide job guarantee for all, and help satisfy unmet social needs.



2016 – 2018

‘Kinofelis’ in Greece

terminated

2017 – 2019

‘Finnish Basic Income Experiment’ in Finland

terminated

2024 - ?

‘Territories with Zero Unemployment’ (TADZ) in Italy

in planning

Table 3

Overview of the initiatives, their scope and typology

MS	AT	BE	DE	FR	NL
Region	Lower Austria	Région Bruxelles-Capitale & Wallonne	Berlin	60 territories in 14 regions	Groningen
Title	Modellprojekt Arbeitsplatzgarantie Marienthal (MAGMA)	Territoires zéro chômeur de longue durée (TZCLD)	Solidary Basic Income (SBI)	Territoires zéro chômeur de longue durée (TZCLD)	Basisbaan
Duration	2020-2024	2023-2026	2019-2025	2016-2026	2020-2023
Guaranteed duration	36 months		60 months	Open-ended	
Participants	115	2,400 (planned)	1,000	2,700	50
Budget (EUR)	EUR 7,3 mio. in total	EUR 103 mio. in total	EUR 167 mio. in total	EUR 80 mio. (2024)	EUR 5 mio.
ESF+ co-funding	No	Yes (50 %)	No	Yes*	N/A
Type of instrument	Job guarantee; community job offer	Job guarantee	Job guarantee; community job offer	Job guarantee	Community job offer

Source: Authors.

* Only for the TZCLD Association, not the Experimentation Fund.

Implementation insights

Territorial aspect

- Small communities, except SBI (Berlin)
- Examples in both rural and urban settings

Target group, job profiles and costs

- Target group: mainly age 45-60, unemployed for 3-5 years
- Part-time jobs (25-35 hours), social economy & municipalities
- Average cost per participant: EUR 22,000 - EUR 32,000

Duration, partnerships and outreach

- Minimum project duration: 3 years
- Collaboration with local employment actors
- Outreach activities, including door-to-door efforts



Abdel

That's my...that's where my heart is. Go to people, visit people, and that's important to me. That's my work then!

Source: [Gemeente Gronigen](#)

Strengths and challenges

Strengths

- Positive impact on economic and social well-being
- Tailored jobs involving local stakeholders
- High participant satisfaction
- Low drop-out rates, sustained employment
- Potential value for local community building

Challenges

- Incentives to enter and transition to open labor market
- Efficiency of local and central governments
- Strong local third sector, committed to local cooperation
- Quality and matching of newly-created jobs
- Financial sustainability: central government co-funding
- Need more quantitative evidence of cost-effectiveness



Social
Innovation ⊕
Initiative

Thank you!



Funded by
the European Union

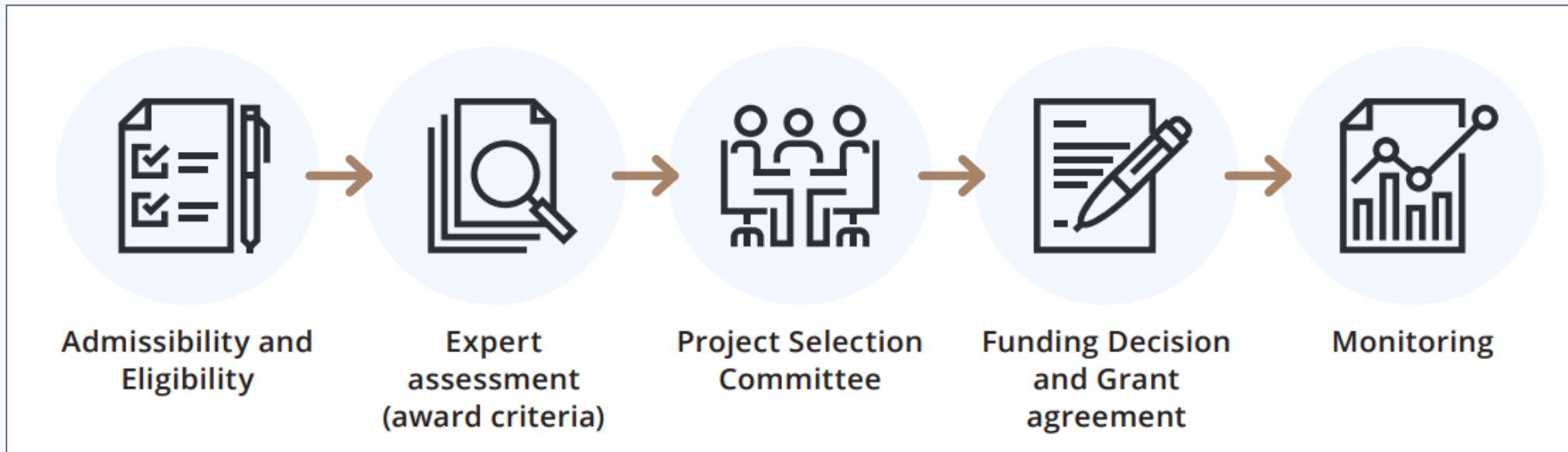
Social Innovation (+) Initiative

Admissibility and eligibility check, award criteria, assessment process and selection

Miglė Aleksonytė
Head of Project management group
European Competence Centre for Social Innovation

28 May 2024

Assessment and selection process



**Legal entity. Operational capacity.
Exclusion criteria
(Section 6.1, 7.2, 7.3)**

**Financial capacity
(Section 7.1)**

Admissibility check

An admissible application must be:

- readable and accessible
- complete, and contain all the requested information
- must contain all mandatory annexes and supporting documents.



Applications submitted by means other than via the **eSINNIs Portal** or after the deadline (**30/09/2024** at 5:00 PM CET) are not accepted (they are not assessed, dealt at the admissibility stage, etc.).



Failure to comply with one of the admissibility and eligibility requirements will lead to the rejection of the application.

Documents to be submitted

I. Application Form (Part A and B)

II. Mandatory Annexes and supporting documents:

- **Detailed Budget Table** (Annex 1)
- **List of the Previous Projects** (Annex 5)
- **Declaration of Honour for Beneficiaries** (Annex 6)
- **Declaration of the Professional Competences** (Annex 8)
- The organisation **registration certificate** (Not applicable in case if PIC available)



Not mandatory, but highly recommended - Consortium agreement.



Eligibility check

To be considered eligible, an application shall

- Involve only **eligible applicants, co-applicants, and associated partners** (see Section 6.1)
- **Be submitted by a consortium** meeting the requirements (see Section 6.2)
- **Not involve** legal entities subject to the **EU restrictive measures** (see Section 6.1)
- **Not exceed** the maximum project duration **36 month** (see Chapter 4)
- Include **co-financing** of at least **20%** of the project's total budget (see Section 3.1)
- Be submitted by the applicant who meets **operational capacity** criteria (see Section 7.2)
- **Not** propose a project **that has already been funded from the EU budget or will receive such funding in the foreseeable future.**
- Meet the other requirements set out in the Call Conditions.

Operational Capacity

Only operational capacity of the Coordinator will be assessed

The coordinator must have sufficient experience in project management/coordination:

- a) **the coordinator** (as a legal entity) managed **at least 1** consortium project with a value of **at least EUR 200 000** with **at least 2 partners** within **the last 5 years**; **or**
- b) **the lead project manager**, directly involved in the implementation of the project submitted under the Call, managed **at least 1 consortium project** with a value of **at least EUR 200 000** with **at least 2 partners** within **the last 5 years**.
- c) proven track record in **working with long-term unemployment initiatives for at least 1 year** (applies to the coordinator, co-applicants, or experts engaged in the project).

Additionally, the lead project manager is expected to have a very good command of English (C1 level or higher). The lead project manager can be:

- i. currently employed, or
- ii. planned to be employed by the coordinator (no later than the date of signature of the Grant Agreement).

Operational Capacity

The operational capacity of the Coordinator to manage the project shall be confirmed by the submission of the following supporting documents:

- **A declaration** of the Coordinator certifying the professional competences, appropriate qualifications of the project team to carry out the required tasks, proven experience working with long-term unemployment initiatives (Annex 8).
- **General profiles (qualifications and experiences)** of the staff responsible for managing a project (point 2.3 of Part B of the Application Form).
- **A list of projects managed** by the Coordinator and/or the lead project manager within the last 5 years. The information presented should include the subject matter of these projects, their main activities, involvement of partners, and the role of the Coordinator, etc. (Annex 5).



If the Coordinator is considered not to have the required operational capacity, the entire application will be rejected.

Financial capacity

Under this Call, only the financial capacity of the coordinator (applicant) will be assessed, if the application is pre-selected for funding.

An applicant shall have stable, sufficient, and solid financial resources (a strong financial capacity) to maintain project activities and to contribute their funding, as required.

The assessment is based on financial indicators (assets, liabilities, revenue), but other aspects such as the composition of the project costs, the coordinator's experience in EU funding, coordination of transnational consortia, etc. in previous years will also be considered to ensure the credibility of the coordinator.



The verification of financial capacity shall NOT apply to public bodies.

Exclusion criteria

Exclusion from participating in the Call, if any of the criteria is met:

- **Bankruptcy**, winding up, affairs administered by the courts, arrangement with creditors, suspended business activities or other similar procedures
- In **breach** of **social security** or **tax obligations**
- **Guilty** of grave professional **misconduct**
- Committed **fraud, corruption, money laundering, terrorism- related crimes**
- Has shown **significant deficiencies** in complying with the main **obligations** under an **EU procurement contract, Grant Agreement, prize, expert contract**
- Guilty of irregularities
- Other



The applicant and co-applicants will have to submit a declaration confirming that they do not fall under any of the above exclusion criteria.

Award criteria

The applications that are declared eligible and admissible will be subject to an assessment against the award criteria

RELEVANCE. Max 40 points, threshold 25 points

QUALITY (project design, implementation and team). Max 40 points, threshold 20

IMPACT. Max 20 points, threshold 10 points



*Maximum of total award criteria points: **100 points**. Overall threshold: **60 points**.
Application will be rejected if it scores below the overall minimum threshold (60 points) or if it does not pass the minimum score threshold set for a certain award criterion.*

Relevance

Max 40, threshold 25 points:

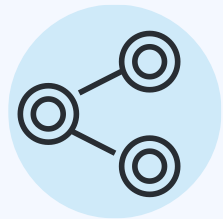
The extent to which the project:



contributes **to the aim and activities** of the Call



describes **synergies with other existing local/regional/national offerings** and services, **avoiding duplication** with existing support for long-term unemployed



fosters **transnational cooperation** aimed at **transfer and upscaling of social innovation**



is relevant to the **needs** and constraints of **the target group**;

Quality – project design, implementation and team

Max 40, threshold 20 points:

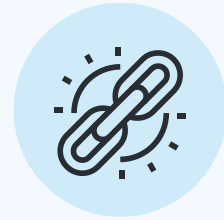
Project design and implementation
(max 20, threshold 10 points):



clarity and consistency of the project



a **balanced distribution of tasks**, responsibilities, resources and management tools



logical links between the identified problems, needs and proposed solutions



a **clear and justified rationale** for the composition of the consortium.



methodology for implementing the project (organization of work, monitoring, timetable, risks & risk management);

The cost-effectiveness of the project
(max 20, threshold 10 points):



feasibility of the project **within the proposed time frame and budget;**



cost effectiveness (sufficient/ appropriate budget for proper implementation; best value for money)

Impact

Max 20, threshold 10 points:



the extent to which the application includes a sound and detailed impact evaluation methodology



the effectiveness of dissemination to maximise the uptake of the project results at local/ regional/ national/ European levels.



the extent to which the planned intervention demonstrates a long-term vision



Sustainability of results after EU funding ends

Helpful tips

- Search for a partner in our **Match-making sessions**
- Check out the **FAQ** and **Support to applicants'** sections
- Turn your questions to LTU@esf.lt or IThelp@esf.lt
- Take advantage of the **Annex 4** „The list of required documents“
- Operational capacity **Self assessment check list**
- Submit the application by **30/09/2024 5:00 CET**
- Follow information on the **Call website** www.esf.lt/en (new website to be launched soon)
- **New Portal eSINNIS** to be launched in August



Social Innovation Initiative

Thank you



Funded by
the European Union



Social Innovation (+) Initiative

Main aspects of the Call

The aim, eligible participants, expected activities and outcomes, project design, SIM

Rima Sermontytė-Baniulė

Project Coordinator | Transnational Calls Team

European Competence Centre for Social Innovation

28 May 2024



Funded by
the European Union

The aim of the Call

The aim of this Call is to encourage applicants to transfer or scale up proven and promising social innovations aimed at facilitating the integration or reintegration of the long-term unemployed into the labour market and/or fostering their social inclusion.

Projects are expected to reflect all three key areas:

- (1) cooperation with local employment stakeholders and partnerships between local employers and communities,
- (2) improving the mobilisation (mapping and outreach) of long-term unemployed persons (including those facing the most barriers, such as persons with disabilities), and
- (3) providing an individualised, accessible, and inclusive approach for long-term unemployed persons.

The potential of social innovation

Social innovation-

'an activity, that is social both as to its ends and its means and in particular an activity which relates to the development and implementation of new ideas concerning products, services, practices and models, that simultaneously meets social needs and creates new social relationships or collaborations between public, civil society or private organisations, thereby benefiting society and boosting its capacity to act'

(Article 2.1. (8) of the ESF+ Regulation)

Call information in short

Expected duration – 36 months

Estimated grant – from EUR 1 000 000 to EUR 3 000 000

Call budget – EUR 23 000 000

The form of grant – a lump sum grant

Consortia – only consortia can participate



Timeline

18 April 2024

Call opening



30 September 2024

Deadline for
submission of
applications



Oct 2024 – Jan 2025

Assessment of
applications



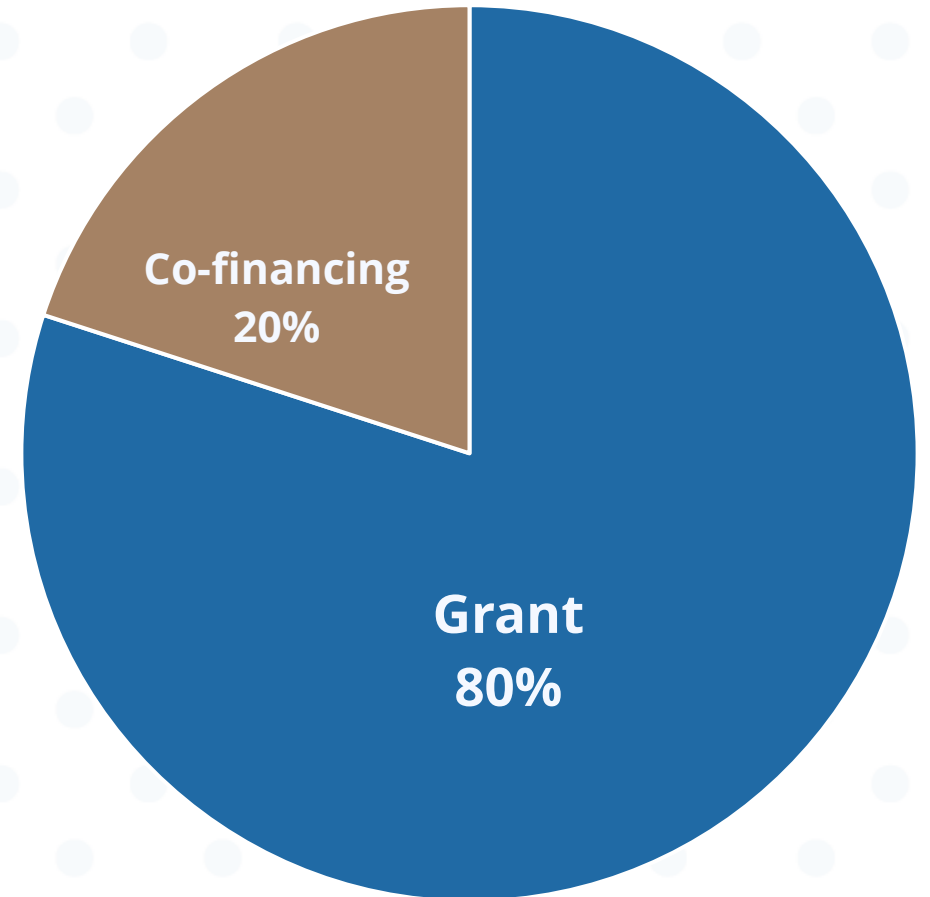
April 2025

Signing Grant
Agreements

Estimated size of grant

Grant is estimated to be between EUR 1 000 000 to EUR 3 000 000 per project, constituting not more than 80% of the project's total budget.

This does not preclude the submission/selection of applications requesting other amounts, which means projects with smaller or larger budgets will be also evaluated.



Co-financing

Co-financing of at least 20% may be contributed in different ways. It is possible that only one beneficiary contributes to the project. Also, co-financing may be distributed between all beneficiaries.

There is a strict prohibition of double funding from the EU budget. Any project may receive only ONE grant from the EU budget and under no circumstances shall the same costs be financed twice by the Union budget.



Eligible participants

The applicant (coordinator), co-applicants and associated partners must:

Be legal entities (public or private bodies) and

Be established in one of the eligible countries, i.e.:

- **EU Member States**
- **non-EU countries: listed EEA countries and countries associated to the ESF+ (Iceland, Montenegro, Norway and Serbia) or countries with which an association agreement is being negotiated and for which the agreement enters into force by the deadline of this Call.**

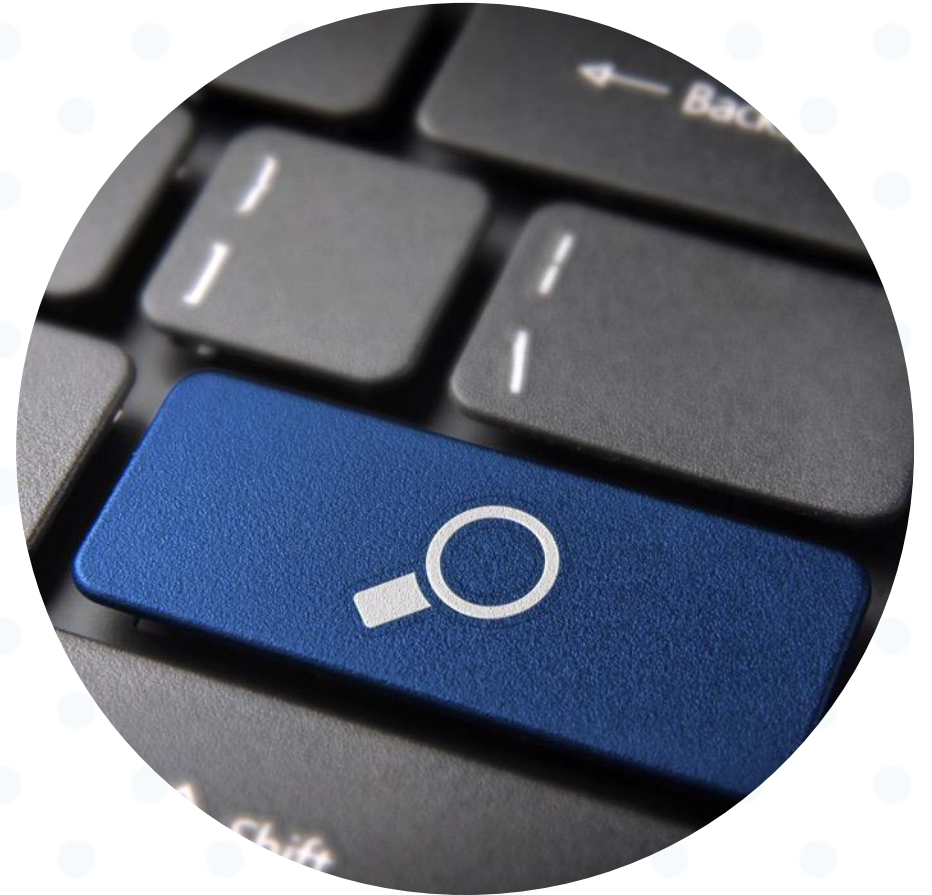


*Natural persons cannot be applicants, co-applicants or associated partners.
International organisations can only participate in a project as associated partners.*

Applicant's validation

- If applicant's or co-applicant's entity is already **validated** by the Central Validation Service (status 'validated') and has a Participant Identification Code (PIC), the entity's registration certificate does not have to be submitted.
- If the entity is not validated by the Central Validation Service, documents certifying the entity's legal status and origin shall be submitted as an annex to the application.
- You can check if your organisation has validated PIC [here](#)

STATUS ▾	COUNTRY ▾	CITY ▾
SLEEPING	✘ LT	Kaunas
DECLARED	✘ LT	Kaunas
VALIDATED	✔ LT	KAUNAS



Consortium set-up

Only Consortia can apply

- Only consortia, consisting of at least two legal entities (representing two different eligible countries) are eligible.
- Among these entities at least one legal entity must demonstrate a proven track record of experience in the field of long-term unemployment.

Involvement of associated partners

- An associated partner can participate in a project but may not declare eligible costs
- Will not be counted towards the required minimum number of consortium members
- Associated partners must be in line with requirements for consortia composition.



Under this Call, an entity may participate as the coordinator only in one consortium

Social
Innovation (+)
Initiative

Supported Activities and Expected Outcomes



Funded by
the European Union

Applicants must propose activities that effectively address the aim of the Call, ensuring they cover adequately the six predefined and mandatory activity categories:

1. Strengthening of collaboration and capacity building

2. Fostering partnerships with local communities and local employers

3. Mapping and reaching out to the target group

4. Empowering the long term unemployed and enhancing employability and social inclusion through tailored support and guidance

5. Offering various working options and opportunities for long-term unemployed persons

6. Participating in mutual learning events

Applicants should demonstrate in their projects a focus on achieving the recommended outcomes:

The capacities of participating entities built to provide sustainable solutions to reducing long-term unemployment

Enhanced stakeholder diversity and collaboration in addressing long-term unemployment

Reduced long-term unemployment in the area targeted by the project

Strengthened forms of personalised coaching service provision for long term unemployed



Essential elements of the application

Eligible applicants are expected to incorporate the following elements into their proposals:



**Conceptual
framework**



**Relevance of
social
innovation**



**Transnational
partnership**



**Diversity of
stakeholders**



**User-
centered
approach**

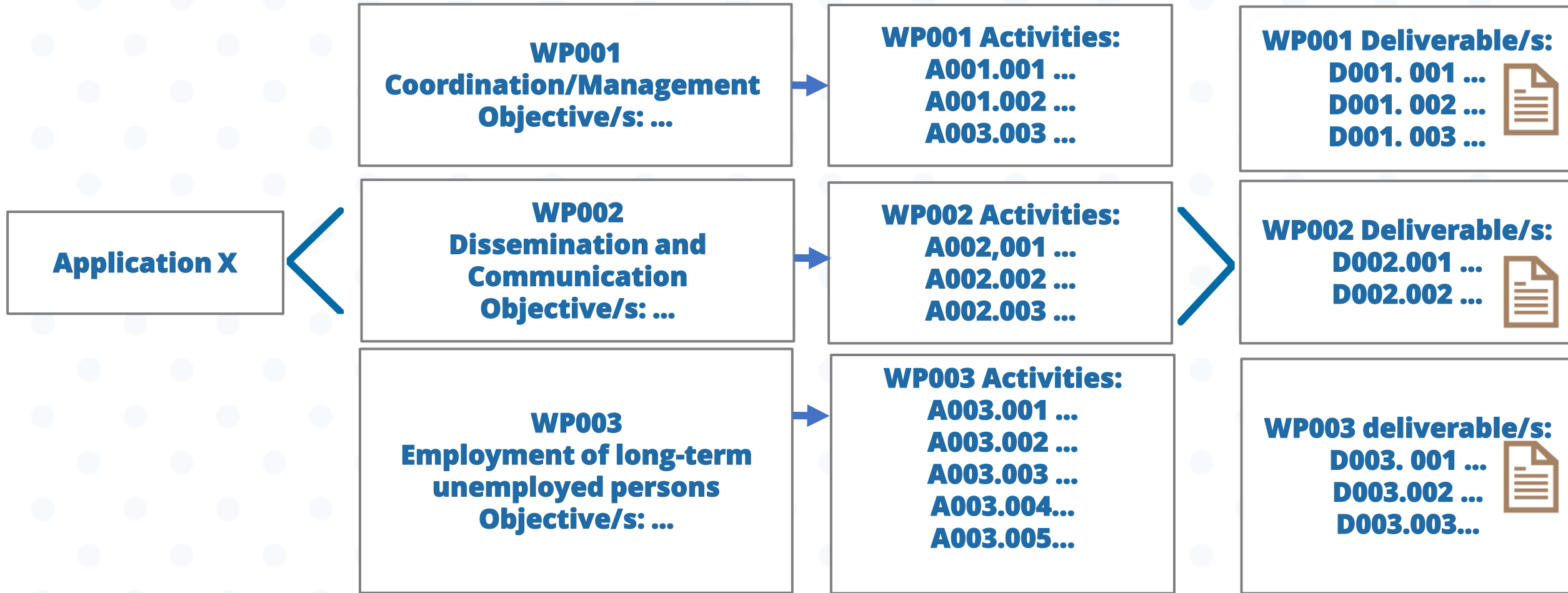


**Impact
measurement
and
management**



Dissemination

Preparing the application



Guided by CC Section 2.5
Essential elements of the application

WP is only considered completed, when all the activities are implemented, and all deliverables are achieved. (LUMP SUM PAYMENT IS ASSOCIATED WITH COMPLETED WP)

Mandatory. Applicants in their proposals must demonstrate activities in all 6 subcategories of suggested activities (With focus on achieving the expected outcomes)

It is essential that clear links between Activities and Deliverables are demonstrated.

Visit SIM



[Log in](#) [English](#)

European Social Fund Plus

[Home](#) | [ESF+ in partnership](#) | [ESF+ direct \(EaSI\)](#) | [Projects](#) | [ESF Social Innovation+](#)

[Home](#) > [Social Innovation Match](#)

Social Innovation Match

SECTION ITEMS

[Social innovation and transnational cooperation](#)

[ESF Social Innovation+ initiative](#)

[Social Innovation Match](#)

[How to make ALMA work](#)

[Competence Centres for Social Innovation](#)

[Transnational cooperation platform](#)

SIM MENU

[Search case studies](#)

[Search organisations](#)

[SIM user guides](#)

Social Innovation Initiative

Let your successful social innovations work throughout the EU!

Funded by the European Union

Let your successful social innovations work throughout EU

Case studies

Country

Type of initiative

Thematic focus

Level of action

Status

Source of funding

EU fund

[Apply](#)

Organisations

FILTERS

Country

Level of action

Theme of organisation

Type of organisation

[Apply](#)

More information



SIM weblink & QR

<https://ec.europa.eu/european-social-fund-plus/en/social-innovation-match>



SIM publicity article

<https://www.esf.lt/en/news/social-innovation-match-database-a-new-possibility-of-visibility-and-recognition-for-you-and-your-organization/1278>



SIM movie

<https://ec.europa.eu/european-social-fund-plus/en/videos/introducing-social-innovation-match-sim-database>



SIM contact point

SIM@esf.lt

Social Innovation Initiative

Thank You!

European Competence Centre for Social Innovation

<https://www.esf.it/en>

LTU@esf.it



Funded by
the European Union

Virtual coffee break

**Social
Innovation (+)
Initiative**

Financial Aspects of the Call

Erikas Juchnevičius

Project coordinator

European Competence Centre for Social Innovation

28 May 2024



Funded by
the European Union

Outline

- **Lump sum funding**
- **Planning Work Packages**
- **Eligible Costs**
- **Project Payments**



What is lump sum funding?

Lump sum – a form of simplified cost option established on the base of costs estimation in the submitted [Detailed Budget Table](#) during the application assessment and in accordance with the predefined terms of agreement on activities and outputs (deliverables).

Key principle of lump sum funding – lump sum for a work package (WP) is paid once the **entire WP has been fully completed (all deliverables achieved)**

Work package completed



Payment



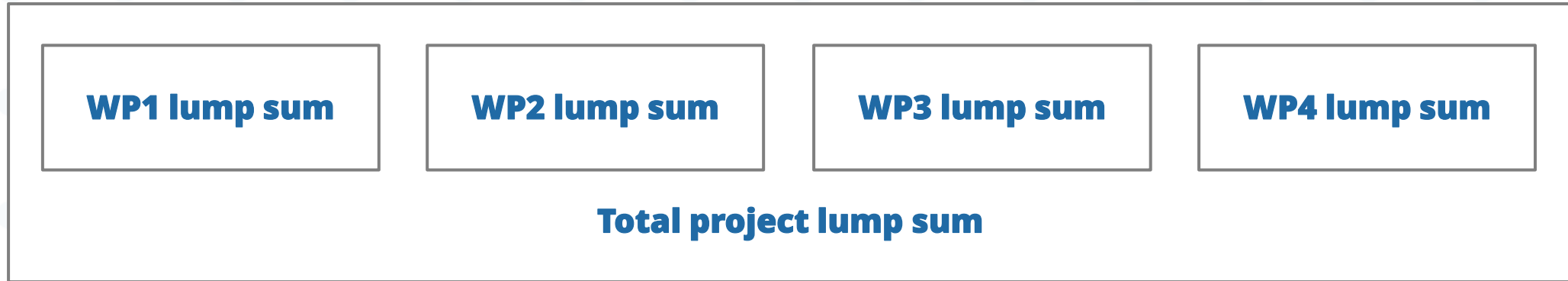
No obligation to justify actual costs incurred!

Why lump sum funding?

- Significant potential for simplification and both prevention and reducing of financial errors
- Simplified calculation of grant amounts
- Reduced administrative burden
- Simpler funding
- Focus on performance of the work, its quality, results achieved and their further dissemination and exploitation



Establishment of lump sums



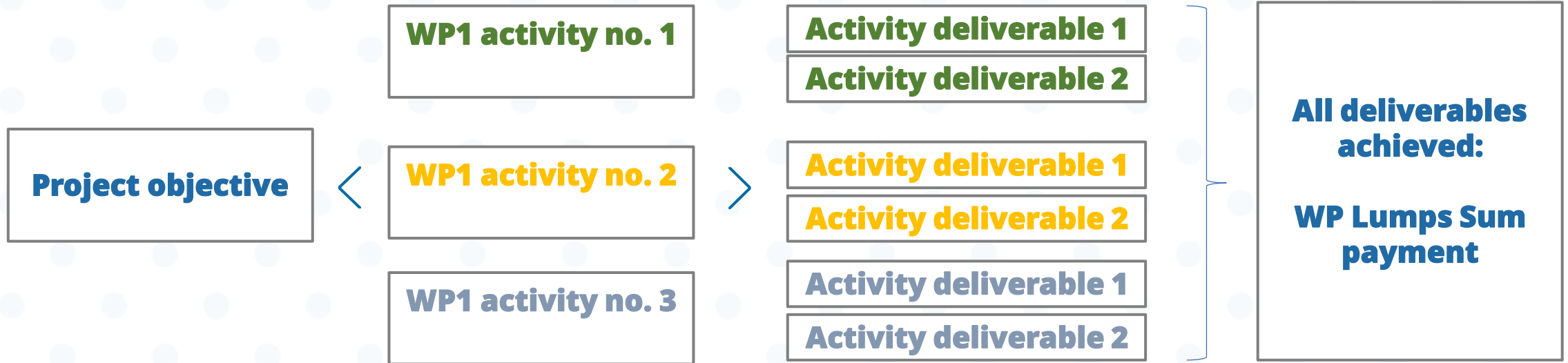
Lump sums will be established on the basis of:

- The Detailed Budget Table
- The assessment of the eligibility of amounts requested and activities proposed
- **The funding rate of 80% (co-financing rate - 20%)**

Work Package planning

Work package – a major sub-division of the proposed project

Deliverable – output by which the progress is measured



Horizontal WP (e. g. Management, Dissemination, Communication, etc.) may be split in line with reporting periods

Work Package planning

Deliverable should be clear and achievable. They should be in logic with project's planning and contribute to achieving project's aim.



Detailed Budget Table

Detailed Budget Table: cost estimations per WP and per applicant and co-applicants

Mandatory annex to the Application



Detailed description of the activities and related resources in the Application Form

[Annex 1 Detailed Budget Table](#)

[How to fill the Detailed Budget Table](#) - online tutorial



The costs must be calculated in euros!

General Costs Eligibility Conditions

The Detailed Budget Table shall contain only costs that would be eligible for actual costs and shall exclude costs that are ineligible under this Call.

The cost estimations must approximate the actual costs. In order to be eligible, the costs must be:

- in line with the applicant's usual cost accounting practices;
- reasonable and not excessive;
- be estimated in eligible cost categories;
- comply with the applicable national and EU law;
- in line with, and necessary for, the activities proposed;
- be related to the duration of the project.

Eligible Cost Categories

Eligible cost categories under this Call:

A. Direct personnel costs:

A.1 Employees (or equivalent) person months

B. Purchase costs

B.1 Travel and subsistence per travel or day

B.2 Other goods, works and services

C. Other cost categories

C.1 Subsidised employment

D. Indirect costs are calculated automatically by applying a flat rate of 7% to the eligible direct costs



Personnel costs

- Personnel effort (time needed to implement activities) must be encoded in units: full-time person-months

1 unit person/month = 1-month full time for 1 Person

$$\text{Effort} = \frac{\text{Total days equivalent full time}}{17,92}$$

1 year = 215 productive days
1 month = 215/12 = 17,92 days

E. g., in WP1 2 managers will work part-time, each 10 days per month, total 10 months:

Effort = $2 \times 10 \times 10 / 17,92 = 11,16$ full time months

- Cost per unit is the average monthly personnel cost of employees in the similar position

$$\text{Average monthly personnel cost} = \frac{\text{Actual personnel costs for a person for last 12 months of full-time work}}{12}$$

E. g., in WP1 2 managers will work, for last 12 full-time months actually incurred costs were:

Manager No1 = 46000
Manager No2 = 50000

Average monthly personnel cost: $(46000 + 50000) / 2 / 12 \text{ months} = 4000$

Personnel costs in the Detailed Budget Table

BE 001		BE 001			BE 001 BE+AE TOTAL COSTS
		UNITS	COST PER UNIT	BENEFICIARY TOTAL COSTS	
Total WORK PACKAGES:		-		47 765	47 765
A. DIRECT PERSONNEL COSTS				44 640	44 640
A.1 Employees (or equivalent) person months				44 640	44 640
	Project manager	11,16	4 000	44 640	44 640
	Expert/advisor/trainer			-	-
	Researcher			-	-
	Administrative/financial personnel			-	-
	Other			-	-

Travel, accommodation and subsistence costs

- Costs for travel, accommodation and subsistence must be calculated using unit costs fixed by the authorising [Decision C\(2021\)35](#)
- Travel cost per unit is an amount to cover the return trip.
- The calculation of the distance should be done on the basis of the 1-way distance between the points. For calculating the distance between two points for rail or air travel, applicants can use [distance calculators](#)
- Formula for calculating the accommodation costs:
amount per unit (depending on country) X nights spent on travel
- Formula for calculating the subsistence costs:
amount per unit (depending on country) X days spent on travel

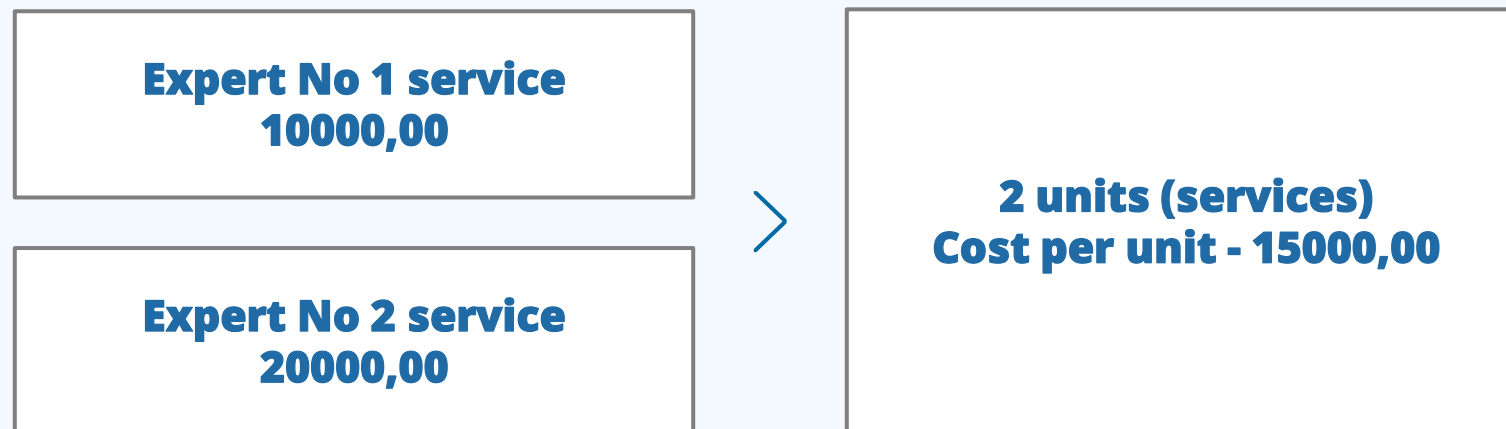
If costs per unit are different, an average amount must be calculated before it is tabulated

Other Goods, Works and Services

Project public procurement must comply with the applicable national law on public procurement and follow the principles of transparency, non-discrimination, mutual acknowledgement, proportionality, and equal standing.

Purchases between beneficiaries are not accepted.

To justify the purchase price the applicants can freely choose between best value for money and lowest price.



Planning the costs for subsidised employment

When employment providers are part of the consortium

Plan your remuneration costs for long-term unemployed persons in a separate WP

Name this WP „Employment of long-term unemployed persons“

When employment providers are not yet known during the application stage

Amendment of the Grant Agreement

In order to include new employment providers in the project as BENEFICIARIES, GA has to be amended.

Plan your remuneration costs for long-term unemployed persons in a separate WP

Name the WP „Employment of long-term unemployed persons (other employment providers)“



*The inclusion of new employment providers and the corresponding grant amount during the implementation of the project should be planned in advance and **foreseen in the application.***

Costs for subsidised employment

BE 001	BE 001			BE 001 BE+AE TOTAL COSTS
	UNITS	COST PER UNIT	BENEFICIARY TOTAL COSTS	
Total WORK PACKAGES:				
	-		-	-
C. Other cost categories			-	-
C.1 Subsidised employment			-	-
TOTAL DIRECT COSTS (A+B+C)			-	-
D. Indirect costs 7% (rounded to zero decimals)			-	-
TOTAL COSTS (A+B+C+D)			-	-

Planning costs for subsidised employment category

- Remuneration costs must be calculated *in line with the minimum wage laws* of the specific country or the *collective bargaining minimum wage* of the specific employment provider where the long-term unemployed persons are to be employed.
- Only the minimum wage (*including any applicable wage taxes under national law*) is eligible and must be included in the project budget. *Higher remuneration costs may be offered, but such costs are not eligible under the current Call and may be offered only from other funds.*
- Each employment position is eligible for remuneration for a maximum of 24 months within the timeframe of the project
- **Applicants should plan the employment positions in terms of monthly units**

BE 001		BE 001			BE 001 BE+AE TOTAL COSTS
		UNITS	COST PER UNIT	BENEFICIARY TOTAL COSTS	
Total WORK PACKAGES:		-		-	-
WP 001	A. DIRECT PERSONNEL COSTS			-	-
	A.1 Employees (or equivalent) person months			-	-
	Lead project manager			-	-
	Project manager			-	-
	Expert/advisor/trainer			-	-
	Researcher			-	-
	Other			-	-
	B. Purchase costs			-	-
	B.1 Travel and subsistence per travel or day			-	-
	Travel			-	-
	Accommodation			-	-
	Subsistence			-	-
	B.2 Other goods, works and services			-	-
	Consumables and supplies			-	-
	Services for Meetings, Seminars (rental of rooms, translations, interpretations, speakers' fees/trainers)			-	-
	Services for communication / promotion / dissemination			-	-
	Expert services			-	-
	Research, evaluation and studies			-	-
	Other			-	-
	C. Other cost categories			-	-
C.1 Subsidised employment			-	-	
TOTAL DIRECT COSTS (A+B+C)				-	-
D. Indirect costs 7% (rounded to zero decimals)				-	-
TOTAL COSTS (A+B+C+D)				-	-

Categories in Detailed Budget Table

Recommendations about the Structure of Work Packages

- **WPs with a long duration** (e.g., for coordination/management or dissemination). You can split WPs with a long duration along the reporting periods into several work packages of a shorter duration. In this way, the relevant activities can be reimbursed at the end of the reporting period. This may be relevant for the cash flow in the project.
- **Break down the WP into activities.** Provide a clear breakdown of the work envisaged under the work package into planned activities. This will help to ensure that the work package is well-defined and achievable.
- **Each WP may have multiple deliverables.** It is recommended to plan a reasonable and achievable number of deliverables as they will become contractual obligations.

Recommendations about the Structure of Work Packages

- **Specify the necessity of each activity.** Clearly articulate the rationale behind each planned activity. Explain why each activity is necessary for achieving the overall objectives of the WP.
- **Identify the role of the lead participant and other participants.** Clearly designate the lead participant and other participants for each activity. Specify the specific responsibilities and contributions of each participant. Having contributions from several participants in each activity is very important, since it demonstrates the collaborative value of a project.
- **Ensure coordination/management activities are implemented by the coordinator,** the coordinator shall take the full responsibility for the coordination/management activities.

Project Payments

Article 21 of the GA

First (initial) prefinancing

up to 60%
(after signature
of the GA)

Second prefinancing

up to 25 %
(after approval of the
first periodic report)

Final payment

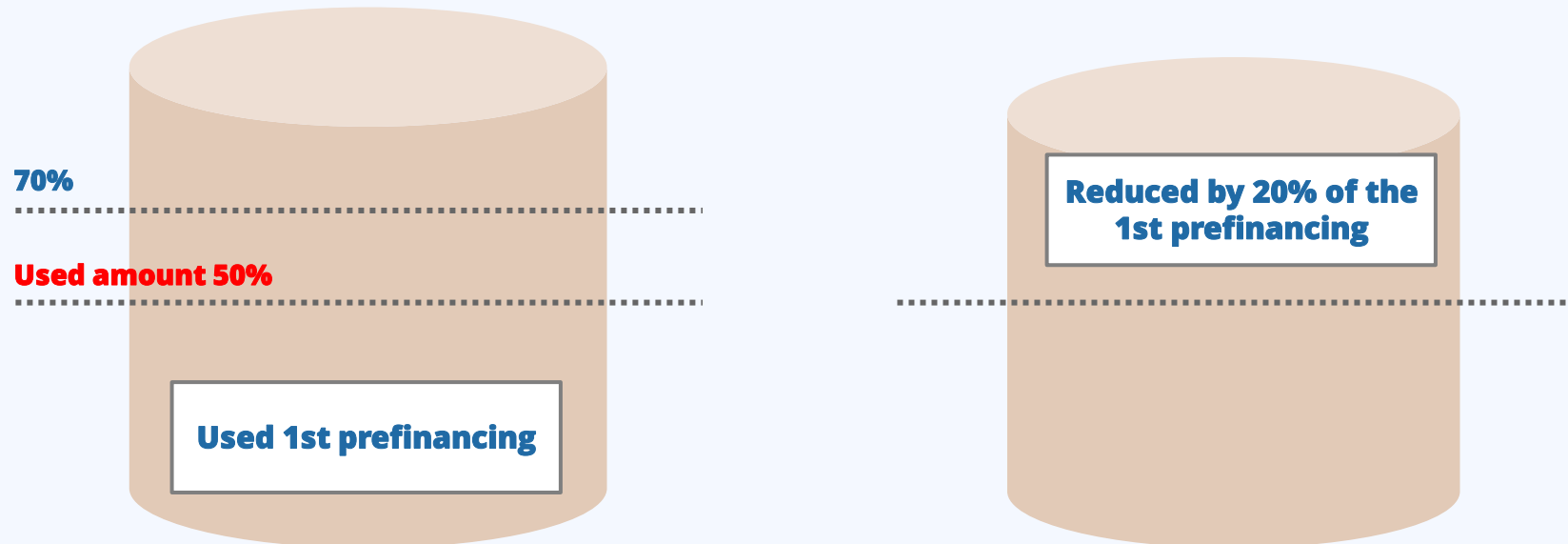
(payment of
the balance)

Second Prefinancing, when the First is used under 70%

The amount will be reduced by the difference between the 70% threshold and the amount of the previous prefinancing used

1st prefinancing amount (60% of the grant)

2nd prefinancing amount (25% of the grant)



Recommendations for Completing the Detailed Budget Table

- **Read the instructions** for completing the Detailed Budget Table carefully
- Fill in the Detailed Budget Table **step by step** as indicated in the instructions
- [Watch video tutorial](#) „How to fill in the Detailed Budget Table“
- Fill in **only active sheets** – summary sheets will be filled in automatically
- Make sure that the requested amounts and information in the Detailed Budget Table are **identical** to the amounts and information indicated in the application form
- Make sure that costs indicated in the Detailed Budget Table comply with **costs eligibility requirements** under this Call and national legislation
- **Describe in detail the activities** covered by each work package in the application form – the information must justify the amounts requested

Online matching event for applicants

- We invite all interested applicants to an online match making session through B2Match event networking platform.
- 5 days for match-making **from 10 to 14 June 2024**
- **Registration open from 3 June**
- Creation of your organisation's profile
- Initiating valuable cross-border partnerships
- Compatibility between matched parties
- Participant profile visibility
- Visit the Events page on [European social fund agency \(esf.lt/en\)](https://esf.lt/en) for detailed information and links.



Social Innovation Initiative

Thank you

LTU@esf.lt

SIM@esf.lt

<https://www.esf.lt/en>

https://commission.europa.eu/index_en



Funded by
the European Union

Please fill in the Evaluation form

Tell us how we can work together better!



**Social
Innovation ⊕
Initiative**

Thank You!



**Funded by
the European Union**